



## PRESS RELEASE

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### **Comcast Extends Network to Bring Full Portfolio of Business Ethernet, Internet, Voice and TV Services to Pease International Tradeport**

*Comprehensive Portfolio Build-Out Will Support the Growth of 250 Onsite Businesses and Help Attract New Tenants*

**PORTSMOUTH, N.H. – April 30, 2013** – Comcast Business, a unit of Comcast Cable, the nation's largest video, high-speed Internet and phone provider to business and residential customers, today announced that it has made a major network investment to bring its entire portfolio of [Ethernet](#), [Internet](#), [Voice](#) and [TV](#) services to approximately 250 local businesses located in the Pease International Tradeport in Portsmouth, N.H. This undertaking will further expand Comcast's existing network so it can offer data connectivity options with speeds of up to 10 Gigabits per second (Gbps) alongside innovative cloud-based voice and unified communications solutions.

The [Pease International Tradeport](#) sits on a former Air Force base that has grown in recent years to now include its own business park, the Portsmouth International Airport and a 27-hole golf course. Thanks to its convenient location right off Interstate 95, Pease attracts approximately 7,800 full- and part-time employees from communities that stretch from Boston to Manchester, N.H. and Portland, Maine. Businesses at the Tradeport represent a variety of different industries, ranging from financial and professional services to healthcare, technology, and tourism. Pease offers these tenants a variety of amenities, including six restaurants, a bank, a contract U.S. Postal unit, various medical service providers, five institutions of higher learning, and a data backup facility.

One of the challenges that Pease historically faced, however, was in offering an equally impressive list of communications infrastructure choices for its tenants. As the Tradeport grew, an increasing number of onsite businesses asked that Pease look into additional providers to serve their technology needs – with many requesting Comcast Business based on positive experiences in their off-base branches and former office locations.

"We consider ourselves a state-of-the-art business community, and having the latest communication technologies available not only makes our current tenants happy but also attracts new companies as well," said Dave Mullen, executive director for the Pease Development Authority. "Our tenants asked for cable connectivity, and now with Comcast on the Tradeport, tenants can choose from a comprehensive list of services that will be able to accommodate nearly any demand. We recognize the large investment Comcast has made to bring these services into the Tradeport, which further reinforces just how committed Comcast is to our local businesses."

Comcast Business has accelerated this large-scale construction project, which will be used to bring its full portfolio of [Ethernet](#), [Internet](#), [Voice](#) and [TV](#) services to businesses throughout the Tradeport. Tenants can select from a wide range of options that can accommodate companies with fewer than 10 employees to more than 1,000, and businesses will be served by local sales teams and dedicated 24/7 customer support, headquartered at Comcast's call center in Manchester, N.H.

"Pease Tradeport is a perfect example of a thriving business community that is succeeding largely because of its willingness to listen – and respond – to the ever-evolving technology needs of its tenants," said Steve Walsh, Greater Boston region vice president for Comcast Business. "We take our responsibility to the local community very seriously, and that is why we invested the time, effort and capital expense to build out our network so that the needs of every business can be met and so that Pease can continue its role as an engine for local economic growth."

**About Comcast Business**

Comcast Business, a unit of Comcast Cable, provides advanced communication solutions to help organizations of all sizes meet their business objectives. Through a modern, advanced network that is backed by 24/7 technical support, Comcast delivers Business Internet, TV and Voice services for cost-effective, simplified communications management.

The Comcast Business Ethernet suite offers high-performance point-to-point and multi-point Ethernet services with the capacity to deliver cloud computing, software-as-a-service, business continuity/disaster recovery and other bandwidth-intensive applications. Comcast Ethernet services are significantly faster than standard T1 lines and other legacy technologies, providing scalable bandwidth from 1 Mbps up to 10 Gigabits-per-second (Gbps) in more than 20 major US markets.

For more information, call 866-429-3085 or visit <http://business.comcast.com/enterprise>.

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**About Comcast Cable**

Comcast Cable is the nation's largest video, high-speed Internet and phone provider to businesses and residential customers. Comcast has invested in technology to build an advanced network that delivers among the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation (Nasdaq: CMCSA, CMCSK) is a global media and technology company. Visit [www.comcastcorporation.com](http://www.comcastcorporation.com) for more information.

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